FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

SEPTEMBER 30, 2015

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors World Relief Corporation of National Association of Evangelicals Baltimore, Maryland

We have audited the accompanying financial statements World Relief Corporation of National Association of Evangelicals ("World Relief") which comprise the statement of financial position as of September 30, 2015, and the related statements of activities and changes in net assets, and of cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of World Relief as of September 30, 2015, and the changes in its net assets, and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited World Relief's 2014 financial statements and our report dated January 29, 2015 expressed an unqualified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2014, is consistent, in all material respects, with the audited financial statements from which it has been derived.

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CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

September 30, 2015 And 2014

ASSETS	<u>2015</u>	<u>2014</u>
Cash and cash equivalents Investments, at market (<i>Note 3</i>) Receivables:	\$ 7,113,719 224,494	\$ 7,039,924 396,519
Grants Contributions (Note 5) Other Microenterprise and agricultural loans – net (Note 6) Prepaid expenses and other assets Minority interest in net assets (Note 7) Plant and equipment – net of accumulated depreciation (Note 8) Total assets	4,722,217 737,500 125,478 4,445,292 462,741 5,681,726 4,143,872 \$27,657,039	3,660,671 509,223 68,171 4,589,900 610,727 6,153,828 4,206,383 \$ 27,235,346
LIABILITIES AND NET ASSETS		
Accounts payable and accrued liabilities Deferred revenue Line of credit (<i>Note 9</i>)	\$ 4,283,986 231,496 1,500,000	\$ 3,834,483 363,661
Long-term debt (<i>Note 9</i>): General Microenterprise/Agricultural development Other liabilities	1,676,443 2,335,813 1,202,192	2,182,334 2,129,507 1,312,305
Total liabilities	11,229,930	9,822,290
Net Assets Unrestricted (<i>Note 10</i>) Common stock, \$100 par value; 500 shares authorized;		
10 shares issued and outstanding Non-controlling interest Net assets	1,000 899,667 12,310,569	1,000 930,074 12,717,709
Total unrestricted net assets	13,211,236	13,648,783
Temporarily restricted net assets (Note 10)	3,215,873	3,764,273
Total net assets	16,427,109 \$ 27,657,039	<u>17,413,056</u> \$ 27,235,346

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Support and Revenue	<u>Unrestricted</u>	Temporarily Restricted	2015 <u>Total</u>	2014 <u>Total</u>
Private contributions	\$ 2,950,709	\$ 12,319,381	\$ 15,270,090	\$12,997,956
Government and other public grants	42,589,050	-	42,589,050	41,161,003
MED banking revenue	1,867,893	-	1,867,893	1,919,423
Other revenue	4,909,155	-	4,909,155	5,112,965
Net assets released from restrictions (<i>Note 10</i>)	12,867,781	(12,867,781)		
Total support and revenue (Note 14)	65,184,588	(548,400)	64,636,188	61,191,347
Expenses				
Program Ministries				
USA Programs	34,773,775	-	34,773,775	33,545,440
Overseas Programs	17,778,882	-	17,778,882	17,096,391
Disaster Response	2,784,156		2,784,156	3,718,387
Total program ministries	55,336,813		55,336,813	54,360,218
Support Ministries				
General and administrative	6,730,223	-	6,730,223	6,641,208
Fundraising	3,566,997		3,566,997	3,373,676
Total support ministries	10,297,220		10,297,220	10,014,884
Total expenses	65,634,033		65,634,033	64,375,102
Excess of revenue over expenses	(449,445)	(548,400)	(997,845)	(3,183,755)
Other Changes				
Gain on minority interest in net assets, net	11,898	_	11,898	861,658
Loss on discontinued operations	<u> </u>			(1,174,748)
Change in net assets (Note 15)	(437,547)	(548,400)	(985,947)	(3,496,845)
Net Assets				
Beginning of year	13,648,783	3,764,273	17,413,056	20,909,901
End of year	\$13,211,236	\$ 3,215,873	\$16,427,109	\$17,413,056

CONSOLIDATED STATEMENT OF CHANGES IN UNRESTRICTED NET ASSETS

Years Ended September 30, 2015 And 2014

	Unrestricted World Relief	Unrestricted – Non-Controlling Interest In Microfinance Entities	<u>Total</u>
Unrestricted net assets, September 30, 2013 Change in unrestricted net assets	\$ 15,918,460 (3,199,751)	\$ 727,941 	\$ 16,646,401 (2,997,618)
Unrestricted net assets, September 30, 2014	12,718,709	930,074	13,648,783
Change in unrestricted net assets	(407,140)	(30,407)	(437,547)
Unrestricted net assets, September 30, 2015	<u>\$ 12,311,569</u>	<u>\$ 899,667</u>	\$ 13,211,236

CONSOLIDATED STATEMENTS OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2015</u>	<u>2014</u>
Changes in net assets	\$ (985,947)	\$ (3,496,845)
Adjustments to reconcile changes in net assets to net cash from operating activities		
Depreciation and amortization Loss on disposal of fixed assets Net realized and unrealized loss on investments Unrealized loss on foreign exchange rates Impairment of minority interest in net assets Equity gain on investment in microfinance institution Donated securities	441,627 21,045 1,640 271,355 - (11,898)	434,913 23,257 6,527 51,338 352,753 (1,214,411) (120,682)
(Increase) decrease in Receivables Prepaid expenses and other assets	(1,494,785) 147,986	1,778,830 (55,429)
Increase (decrease) in Accounts payable and accrued liabilities Deferred revenue	449,503 (132,165)	865,617 82,059
Net cash used in operating activities – continuing operations	(1,291,639)	(1,292,073)
Cash provided by operating activities – discontinued operations		543,331
Net cash used in operating activities	(1,291,639)	(748,742)
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds (purchases) of investments, net Proceeds from the sale of minority interest Capital expenditures, net Net change in microenterprise and agricultural activities: Loans Other liabilities	170,385 484,000 (446,274) 144,608 (110,113)	(43,236) - (1,224,660) (746,229) 209,800
Net cash provided by (used in) investing activities — continuing operations	242,606	(1,804,325)
Cash provided by investing activities – discontinued operations		56,030
Net cash provided by (used in) investing activities	242,606	(1,748,295)

STATEMENTS OF CASH FLOWS – (Continued)

CASH FLOWS FROM FINANCING ACTIVITIES	<u>2015</u>	<u>2014</u>
Proceeds from lines of credit and notes payable Repayments of lines of credit and notes payable	\$ 2,354,230 (1,231,402)	\$ 1,007,644 (1,113,089)
Net cash provided by (used in) investing activities	1,122,828	(105,445)
Net increase (decrease) in cash and cash equivalents	73,795	(2,602,482)
CASH, CASH EQUIVALENTS Cash and cash equivalents at the beginning of the year	7,039,924	9,642,406
Cash and cash equivalents at the end of the year	<u>\$ 7,113,719</u>	<u>\$ 7,039,924</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash paid during the year for interest (excluding discontinued operations)	\$ 177.267	\$ 133.589
(excluding discontinued operations)	<u>ψ 1/7,307</u>	ψ 133,365

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

	Program Ministries			Supporting Ministries			Total Expenses				
	USA <u>Programs</u>	Overseas <u>Programs</u>	Disaster <u>Response</u>	2015 <u>Total</u>	2014 Comparative Total	General And Administrative	Fundraising	2015 <u>Total</u>	2014 Comparative Total	2015 <u>Total</u>	2014 Comparative Total
Salaries and Related Expenses	\$ 13,822,762	\$ 5,900,579	\$ 772,062	\$ 20,495,403	\$18,831,306	\$3,529,074	\$1,806,086	\$ 5,335,160	\$ 4,985,328	\$ 25,830,563	\$23,816,634
Personnel Benefits	3,557,558	971,137	109,632	4,638,327	4,243,412	945,296	375,983	1,321,279	1,103,310	5,959,606	5,346,722
Travel	576,603	1,159,928	124,825	1,861,356	1,770,574	312,559	331,562	644,121	734,015	2,505,477	2,504,589
Board Expenses	-	-	-	-	-	20,468	-	20,468	30,716	20,468	30,716
Communications and Printing	472,908	293,252	45,910	812,070	747,251	143,967	379,292	523,259	382,263	1,335,329	1,129,514
Office Expenses	615,992	557,262	25,066	1,198,320	1,099,437	91,795	69,983	161,778	171,313	1,360,098	1,270,750
Equipment Costs	270,801	991,640	189,404	1,451,845	1,415,904	19,161	4,577	23,738	66,013	1,475,583	1,481,917
Personnel Expenses	182,041	663,953	22,755	868,749	913,892	189,770	14,369	204,139	341,806	1,072,888	1,255,698
Consulting and Professional Fees	819,955	542,469	87,732	1,450,156	1,597,641	474,480	477,158	951,638	1,134,454	2,401,794	2,732,095
Computer Expense	186,756	34,147	1,269	222,172	109,377	56,684	32,401	89,085	80,411	311,257	189,788
Books and Subscriptions	47,703	5,855	1,504	55,062	21,709	3,483	23,923	27,406	19,559	82,468	41,268
Property and Liability Insurance	144,423	1,760	-	146,183	141,519	77,748	-	77,748	244,208	223,931	385,727
Interest Expense	-	50,930	-	50,930	24,215	122,506	3,931	126,437	109,604	177,367	133,819
Foreign Exchange	-	270,543	8,041	278,584	51,801	(7,229)	-	(7,229)	(463)	271,355	51,338
Depreciation and Amortization	-	218,005	-	218,005	237,617	208,380	-	208,380	197,296	426,385	434,913
Bad Debt Expense	-	165,994	-	165,994	201,588	-	-	-	10,236	165,994	211,824
Occupancy Costs	1,098,351	520,641	50,757	1,669,749	1,619,083	175,731	4,370	180,101	210,377	1,849,850	1,829,460
Other Expenses	122,188	282,926	14,655	419,769	473,735	298,451	17,717	316,169	124,529	735,938	598,264
Microfinance related	-	21,219	-	21,219	30,601	-	-	-	-	21,219	30,601
Initial Refugee Grants	5,328,123	-	-	5,328,123	5,361,099	-	-	-	-	5,328,123	5,361,099
Other Grants & Specific Assistance	6,941,540	157,512	381,651	7,480,702	7,644,297	-	-	-	-	7,480,702	7,644,297
Other Program Costs	-	4,312,256	794,308	5,106,564	5,300,651	-	-	-	-	5,106,564	5,300,651
Strategic Partnership	-	473,072	154,585	627,657	1,135,086	67,898	25,645	93,543	69,909	721,200	1,204,995
Gifts-in-kind	586,071	183,802		769,873	1,388,423					769,873	1,388,423
Total Expenses	<u>\$ 34,773,775</u>	<u>\$17,778,882</u>	<u>\$2,784,156</u>	<u>\$55,336,813</u>	<u>\$54,360,218</u>	<u>\$6,730,223</u>	<u>\$3,566,997</u>	\$10,297,220	<u>\$10,014,884</u>	\$65,634,033	\$64,375,102

NOTES TO FINANCIAL STATEMENTS

September 30, 2015 And 2014

(1) SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION AND PURPOSE

World Relief Corporation of National Association of Evangelicals ("World Relief") is a not-for-profit, charitable organization and a wholly owned subsidiary of The National Association of Evangelicals, a not-for-profit religious organization. World Relief is a 99% shareholder in a microenterprise entity in the Democratic Republic of Congo (Hekima), and is a 54% shareholder in a microenterprise entity located in Burundi (Turame).

During the fiscal year 2014, World Relief entered into a board-approved significant strategic partnership with its Europe-based counterpart World Relief Germany (formerly Partner Aid). This collaboration has realized an expansion of World Relief's programmatic reach.

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of World Relief and the two majority owned microenterprise entities. Non-controlling interest in these microenterprise entities is recorded and included in net assets. Substantially all intercompany accounts and transactions have been eliminated.

ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

CONCENTRATION OF CREDIT AND OTHER RISKS

World Relief operates in foreign countries, many of which do not have stable governments or economies. To the extent negative events occur in these countries, World Relief may not be able to recover its assets or remove its cash from these countries. Net assets of World Relief's overseas ministry programs were approximately \$5.5 million and \$5.6 million, for the years ended September 30, 2015 and 2014, respectively, including \$3.4 million in both years, which includes non-controlling interests, relating to the majority-owned microenterprise entities.

Loans receivable are in connection with World Relief's microenterprise development and agricultural activities (*See Note 6*). Although collateral in the form of land titles is required on most of the loans, the loans are exposed to the risk of default on repayment. World Relief manages this risk through its underwriting process.

World Relief occasionally maintains deposits in excess of federally insured limits. The risk is managed by monitoring the financial institutions in which deposits are made.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

FOREIGN CURRENCY TRANSLATION

World Relief has foreign branch offices in many countries. Assets and liabilities for these foreign branch offices and the majority-owned microenterprise entities are translated at the rates of exchange at the balance sheet date while income statement accounts are translated at the average exchange rates in effect during the period. The effect of such translation adjustments, excluding the amount related to discontinued operations, for the years ended September 30, 2015 and 2014 was a decrease to net assets of \$271,355 and \$51,338, respectively.

INCOME TAXES

World Relief is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code") and has been classified as a public charity under Section 509(a)(1) of the Code.

The for-profit microenterprise entities included in the accompanying consolidated financial statements pay taxes in accordance with their respective country's applicable rates and current tax expense is recorded for these amounts. Deferred tax assets and liabilities are recognized for the future consequences attributable to differences between the financial statement carrying amounts of assets and liabilities and the related tax bases.

Management has reviewed the tax positions for each of the open tax years (years ended September 30, 2012 - 2014) or expected to be taken in World Relief's September 30, 2015 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

CONTRIBUTIONS TO INDEPENDENT ENTITIES

It is World Relief's practice that its overseas ministry programs may eventually become independent entities or be transferred to like-minded organizations. When the decision to transfer such assets is approved, World Relief records a liability for the net assets to be transferred and a corresponding charge to operations for the contribution.

CASH AND CASH EQUIVALENTS

World Relief considers cash and cash equivalents to include currency on hand, demand deposits with banks and short-term investments with maturities of less than three months when purchased.

INVESTMENTS

World Relief records investments in securities at fair market value with the resulting gains and losses reported in the statement of activity. The fair market value of investments traded on a securities exchange is determined based on quoted market prices for those investments.

MICROENTERPRISE LOANS AND AGRICULTURAL LOANS RECEIVABLE

Loans receivable are carried at their estimated collectible amounts. Interest income on loans receivable is recognized using the interest method. Interest income on impaired loans is recognized as cash is collected or on a cost-recovery basis.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

Loans receivable are periodically evaluated for collectibility based on past credit history with clients and their current financial condition. Provisions for losses on loans receivable are determined on the basis of loss experience, known and inherent risks in the loan portfolio, the estimated value of underlying collateral, and current economic conditions. Loans are written off when they remain unpaid six months after maturity date, or when, in management's judgment, there is no prospect of recovery after taking into account the realizable value of collateral, if any.

PROPERTY AND EQUIPMENT

Property and equipment are capitalized at cost and depreciated over their estimated useful lives on the straight-line basis (buildings -29 years, computer, office and other equipment -3-8 years and vehicles -5 years).

World Relief receives various federal, state, city and private grants and contracts relating to refugee immigration, relief and disaster response. Property and equipment purchased through grants/contracts are expensed in the period purchased. The property and equipment is retained by World Relief or returned to the grantor based upon the grant/contract.

NET ASSETS

Net assets, revenue, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of World Relief and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed restrictions.

Temporarily Restricted Net Assets – Net assets that are subject to donor-imposed restrictions.

CONTRIBUTIONS

World Relief reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as "net assets released from restrictions."

GIFTS IN-KIND AND VOLUNTARY SERVICES

GIFTS IN-KIND

World Relief receives in-kind goods for resettled refugees and for emergency interventions and other overseas programs. These resources are provided by refugee sponsors, churches, individuals and organizations. The value of in-kind contributions made to World Relief was \$769,873 in 2015 and \$1,388,423 in 2014. In addition, refugee sponsors and others often provide goods and services directly to resettled refugees; however, the value of these goods and services is not included in the financial statements.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

VOLUNTARY SERVICES

Worldwide, volunteers account for a majority of the World Relief workforce, greatly multiplying the number of people reached by the organizations' global ministries. In many cases volunteers serve on the front lines of World Relief's programs, partnering with staff to increase the impact of services given. Approximately 100,000 people volunteered with World Relief in each of the years 2015 and 2014. The value of these non-paid workers is not reflected in the financial statements.

U.S. GOVERNMENT GRANTS

World Relief has various grants with federal, state and local governments. World Relief generally recognizes revenue under these contracts when the related expenses are incurred (exchange transactions).

FUNCTIONAL ALLOCATION OF EXPENSES

World Relief's costs of program and support activities have been summarized on a functional basis in the statement of activities and changes in net assets. The costs of certain multipurpose activities have been allocated based on level of effort among program and support ministry categories.

PRIOR YEAR INFORMATION

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such comparative information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such comparative information should be read in conjunction with World Relief's audited financial statements for the year ended September 30, 2014, from which the summarized information was derived.

RECLASSIFICATIONS

Certain reclassifications were made to the 2014 financial statements to conform to the 2015 presentation.

(2) DISCONTINUED OPERATIONS

During 2014, World Relief transferred all of the remaining net assets of its wholly owned microfinance entity, BZMF, to a local organization in Kosovo. As such, the operating results of BZMF are included in discontinued operations on the statement of activities.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(3) INVESTMENTS

At September 30, 2015 and 2014, investments consisted of the following:

MARKETABLE SECURITIES

	2015		20	14
	Cost	Market	Cost	Market
Mutual Funds Certificates of Deposit	\$ 128,050 <u>118,172</u>	\$ 106,322 118,172	\$ 256,006 159,834	\$ 236,685 159,834
	<u>\$ 246,222</u>	<u>\$ 224,494</u>	<u>\$ 415,840</u>	<u>\$ 396,519</u>

At September 30, 2015 and 2014, investments had unrealized losses of \$21,728 and \$19,321, respectively.

INVESTMENT RETURN

The following summarizes the investment return for the year ended September 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Net investment income	\$ 4,571	\$ 5,193
Net realized gain (loss)	767	(4,113)
Net unrealized loss	(2,407)	(2,414)
	\$ 2,931	\$ (1,334)

(4) FAIR VALUE OF FINANCIAL INSTRUMENTS

World Relief utilized various methods to measure the year-end value of its investments. Generally accepted accounting principles establish a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that World Relief has the ability to access.
- Level 2 Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.
- Level 3 Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing World Relief's own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The inputs methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

The summary of inputs used to value World Relief's investments as of September 30, 2015 are as follows:

			2015	
	<u>Total</u>	Level 1 Quoted <u>Prices</u>	Level 2 Other Significant Observable Inputs	Level 3 Significant Unobservable Inputs
Investments	φ. 10.6.222	4.106.222	ф	d)
Mutual Funds Certificate of Deposit	\$ 106,322 	\$ 106,322 	\$ -	\$ -
Certificate of Deposit				
	<u>\$ 224,494</u>	<u>\$ 224,494</u>	<u>\$ -</u>	<u> </u>
			2014	
	Total	Level 1 Quoted Prices	Level 2 Other Significant Observable Inputs	Level 3 Significant Unobservable Inputs
Investments	<u> 10tai</u>	Trices	Inputs	Inputs
Mutual Funds	\$ 236,685	\$ 236,685	\$ -	\$ -
Certificate of Deposit	159,834	159,834		
	\$ 396,519	\$ 396,519	\$ -	\$ -

(5) CONTRIBUTIONS RECIEVABLE

As of September 30, 2015 and 2014, contributors to World Relief have made unconditional promises to give as follows:

	<u>2015</u>	<u>2014</u>
Within one year	\$ 250,000	\$ 509,223
One to five years	500,000	
Gross contributions receivable	750,000	509,223
Less: Present value discount	(12,500)	
Total contributions receivable	<u>\$ 737,500</u>	\$ 509,223

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(6) MICROENTERPRISE LOANS AND AGRICULTURAL LOANS RECEIVABLE

World Relief operates microenterprise development activities through microfinance institutions. These community-based loan programs are designed to assist individuals without access to normal banking resources with loans for the development of small business enterprises. These loans consist of funds lent to entrepreneurial individuals, solidarity groups, and community banks for the purpose of furthering economic development in the communities served. Agricultural loans are granted for the purpose of improving the delivery of agricultural services to small farmers in Nicaragua and Haiti.

Microfinance loans receivable and agricultural loans receivable, net at September 30, 2015 and 2014 consist of the following:

	<u>2015</u>	<u>2014</u>
Microenterprise loans		
(net of allowance of \$167,921 in 2015 and \$113,045 in 2014)	\$ 3,544,549	\$ 3,686,259
Loans to local Nicaraguan and Haitian agricultural loan partners		
(net of allowance of \$142,165 in 2015 and \$142,700 in 2014)	900,743	903.641
(,		
	<u>\$ 4,445,292</u>	<u>\$ 4,589,900</u>
Microenterprise loan balances in each location are as follows:		
•	<u>2015</u>	<u>2014</u>
Turame	\$ 1,361,507	\$ 1,495,821
Hekima	2,183,042	2,190,438
	¢ 2 544 540	¢ 2 696 250
	<u>\$ 3,544,549</u>	\$ 3,686,259

A summary of the activity in the allowance for loan losses for the years ended September 30, 2015 and 2014 is as follows:

	<u>2015</u>	<u>2014</u>
Balance at beginning of year	\$ 255,745	\$ 276,885
Provision for loan losses	164,441	143,108
Loans written off	(110,100)	(164,248)
	<u>\$ 310,086</u>	\$ 255,745

Certain microenterprise loan programs have either a mandatory or a voluntary savings component. This savings requirement, which is retained by the local World Relief microfinance institution and can be applied towards balances in default, was \$1,202,192 and \$1,312,305, as of September 30, 2015 and 2014, respectively and is included in other liabilities in the Statement of Financial Position.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(7) MINORITY INTEREST IN NET ASSETS

Other investments represent World Relief's investment in two microfinance financial institutions, Urwego Opportunity Bank ("UOB"), a for-profit bank extending services to the poor of Rwanda, and KREDIT, a for-profit bank for the poor in Cambodia. World Relief's investment was 1% and 27.9% in UOB and KREDIT as of September 30, 2015, respectively. World Relief's investment was 11.7% and 32.6% in UOB and KREDIT as of September 30, 2014, respectively. The carrying amount of each investment at September 30, 2015 and 2014 is as follows:

	<u>2015</u>	<u>2014</u>
UOB	\$ 49,030	\$ 530,696
KREDIT	_5,632,696	5,623,132
	\$ 5,681,726	\$ 6,153,828

During 2015, World Relief sold approximately 90% of its investment in UOB. Proceeds from the sale, which approximated cost, amounted to \$484,000. An impairment loss of \$352,753 was recognized during the year ended September 30, 2014 on World Relief's investment in UOB and is included in the gain on minority interest in net assets, net in the statement of activities.

(8) PLANT AND EQUIPMENT

The cost of property and equipment is as follows:

	<u>2015</u>	<u>2014</u>		
Land	\$ 866	\$ 1,231		
Buildings	2,401,199	2,435,642		
Work-in-progress	1,297,052	1,115,386		
Computers, office and other equipment	3,659,135	3,797,444		
Vehicles	3,046,599	2,971,884		
	10,404,851	10,321,587		
Less: accumulated depreciation	6,260,979	6,115,204		
Net value	\$ 4,143,872	\$ 4,206,383		

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(9) DEBT

A summary of long-term debt is as follows:

A summary of long-term debt is as follows:	2015	2014
General	<u>2015</u>	<u>2014</u>
\$1,598,000 term loan with a bank bearing interest at a rate of 5.99% payable in full by September 27, 2021. This term loan is secured by substantially all assets of World Relief and subject to certain financial covenants including minimum unrestricted net assets and debt service coverage. World Relief complies with such covenants as of September 30, 2015. Proceeds from this term loan were used to repay outstanding term loans noted above.	\$ 1,412,429	\$ 1,463,360
\$459,000 term loan with a bank bearing interest at a rate of the lesser of 2.75% plus the one month LIBOR or 4.25% payable in full by September 27, 2016. This term loan is secured by substantially all assets of World Relief and subject to the same financial covenants as the \$1,598,000 term loan. Proceeds from this term loan were used to repay outstanding term loans noted		
above.	108,149	202,738
Other notes payable	155,865	516,236
Total General Debt	1,676,443	2,182,334
Microenterprise/Agricultural Development		
\$2,000,000 loan payable to an individual at 0% interest, payable in semi-annual installments of \$100,000 with a final payment due in March of 2020. This loan is used for lending to a local agricultural loan partner in Nicaragua and there is a loan receivable for this same amount (See Note 5).	900,000	1,100,000
Various other loans payable with maturities through 2018 and		
interest rates ranging from 0% - 6.5%.	1,435,813	1,029,507
Total microenterprise/agricultural debt	2,335,813	2,129,507
Total debt	<u>\$4,012,256</u>	<u>\$4,311,841</u>

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

Microenterprise/Agricultural development loans by location are as follows:

	<u>2015</u>	<u>2014</u>
Turame	\$ 260,217	\$ 249,848
Hekima	1,175,596	779,659
Nicaragua	900,000	1,100,000
Total debt	<u>\$ 2,335,813</u>	\$ 2,129,507

World Relief has available a \$2,000,000 line of credit with a bank that expires on June 30, 2016. Interest is charged on outstanding balances at the one-month LIBOR plus 2.75%. \$1,500,000 was outstanding on this line of credit as of September 30, 2015.

The general debt term loans and line of credit are held by a financial institution who requires the compliance with certain financial covenants. World Relief was in compliance with these covenants as of September 30, 2015.

Principal reductions of long-term debt for succeeding years are as follows:

	<u>General</u>	Microenterprise/ Agricultural Development	<u>Total</u>
2016	\$ 191,035	\$ 1,431,813	\$ 1,622,848
2017	88,370	336,000	424,370
2018	94,220	268,000	362,220
2019	100,461	200,000	300,461
2020	103,741	100,000	203,741
2021 and thereafter	1,098,616		1,098,616
	<u>\$1,676,443</u>	<u>\$ 2,335,813</u>	\$4,012,256

Interest expense, for the years ended September 30, 2015 and 2014 was approximately \$177,000 and \$134,000, respectively.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(10) NET ASSETS

Unrestricted net assets at September 30, 2015 and 2014 consist of the following:

	<u>2015</u>	<u>2014</u>
Microenterprise/agricultural development activities	\$ 8,644,140	\$ 8,156,589
General unrestricted	3,667,429	4,562,120
Non-controlling interest	899,667	930,074
	\$13,211,236	\$ 13,648,783

Temporarily restricted net assets at September 30, 2015 and 2014 are available for the following purposes:

	<u>2015</u>	<u>2014</u>
USA Programs	\$ 1,600,556	\$1,460,096
Overseas Programs		
Headquarters	408,614	963,368
Field	573,097	330,989
Disaster Response		
Headquarters	491,102	236,688
Field	125,133	32,696
General	<u> 17,371</u>	740,436
	<u>\$ 3,215,873</u>	\$3,764,273

Net assets were released from donor restrictions by incurring expenses which satisfied the restricted purposes as follows:

Purposes restrictions accomplished:

USA Programs	\$ 2,789,938
Overseas Programs	5,540,577
Disaster Response	1,419,096
General Programs	3,118,170
	\$ 12,867,781

(11) PENSION PLAN

All salaried employees, excluding foreign nationals of the overseas offices who have separate local pension plans, of World Relief who have attained the age of 21 and have completed six months of service are eligible to participate in the World Relief 401(k) defined contribution plan. World Relief contributed \$546,696 and \$405,758 to the plan in 2015 and 2014, respectively.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(12) COMMITMENTS AND CONTINGENCIES

COMMITMENTS

World Relief incurred approximately \$1,464,000 and \$1,463,000 of rent expense related to leases for facilities for the years ending September 30, 2015 and 2014, respectively.

Future minimum payments under leases in excess of one year as of September 30, 2015, were as follows:

Year Ending September 30,	Amount
2016	\$ 400,000
2017	270,000
2018	181,000
2019	56,000
2020	44,000
	\$ 951,000

(13) EXPENSES BY REGION

Program expenses by Region for the year ended September 30, 2015 are as follows:

	Europe	Global Technical <u>Units</u>	<u>USA</u>	Latin America And <u>Caribbean</u>	East And West Africa	Southern Africa	South And Southeast Asia	2015 <u>Total</u>
Agriculture	\$ -	\$ 53,883	\$ 3,081	\$ 301,412	\$ 1,247,267	\$ 270,501	\$ 8,873	\$ 1,885,017
Anti-Trafficking	-	-	325,522	-	-	-	42,841	368,363
Child Development	-	-	-	162,920	1,410,324	39,126	120,621	1,732,991
Emergency Relief	87,029	11,858	88,249	-	3,421,003	97,222	148,831	3,854,192
HIV/AIDS	-	2,879	-	-	304,510	1,359,865	349,305	2,016,559
Local Partner Strengthening	-	-	491,580	228,779	662,981	276,303	182,745	1,842,388
Maternal And Child Health	-	86,598	-	-	4,329,106	827,589	200,702	5,443,995
Micro Economic Development	-	54,173	29,610	3,301	2,289,259	94,498	67,415	2,538,256
Refugee Resettlement	-	-	30,747,070	-	-	-	-	30,747,070
Service to Immigrants	-	-	3,088,536	-	1,070	-	-	3,089,606
Integrated Programming	470,911	391,444			709,971	70,635	175,415	1,818,376
2015 Totals	\$ 557,940	<u>\$ 600,835</u>	<u>\$ 34,773,648</u>	<u>\$ 696,412</u>	<u>\$ 14,375,491</u>	\$ 3,035,739	\$ 1,296,748	<u>\$ 55,336,813</u>
2014 Totals	\$ 1,135,086	\$ 1,122,817	\$ 33,545,440	\$ 1,250,822	\$ 12,296,876	\$ 3,774,157	\$ 1,235,020	\$ 54,360,218

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2015 And 2014

(14) SUPPORT AND REVENUE BY TYPE

Support and revenue by type for the years ending September 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Private contributions – Unrestricted	\$ 2,950,709	\$ 2,884,397
Private restricted (International – except Emergency)	6,441,313	6,312,893
Private restricted (Emergency Relief)	1,750,704	706,914
Private restricted (U.S.)	3,154,934	2,288,752
Private restricted (General)	972,430	805,000
Subtotal Private Contributions	15,270,090	12,997,956
Government grants (Federal to U.S. – direct receipt)	23,409,784	23,245,376
Government grants (Federal to International – direct receipt)	3,387,485	3,529,244
Government grants (Federal to U.S. – sub award)	5,393,637	5,263,374
Government grants (Federal to International – sub award)	820,452	2,055,839
Subtotal Government Grants	33,011,358	34,093,833
Other grants/contracts (U.S. to U.S.)	2,637,717	2,749,334
Other grants/contracts (International to International)	6,939,975	4,317,836
Subtotal Other Grants/Contracts	9,577,692	7,067,170
Fees for services (U.S.)	2,739,677	2,480,771
Fees for services (International)	1,867,893	1,919,423
Subtotal Fees for Services	4,607,570	4,400,194
Gift in kind (U.S.)	183,802	725,574
Gift in kind (Emergency Relief)	586,071	662,849
Miscellaneous income	1,336,233	1,054,411
Investments and gains/losses	63,372	189,360
Subtotal Other Income	2,169,478	2,632,194
Total Support and Revenue	\$64,636,188	\$ 61,191,347

(15) SUBSEQUENT EVENTS

Subsequent events after the statement of financial position date through the date that the financial statements were available for issuance, April 27, 2016, have been evaluated in the preparation of the financial statements.